State: District of Columbia Filing Company: Transamerica Life Insurance Company

TOI/Sub-TOI: MS08G Group Medicare Supplement - Standard Plans 2010/MS08G.012 Multi-Plan 2010

Product Name: 2013 Annual Transamerica Life Insurance Company Standard Group (GI) Pre & Post MIPPA Medicare Supplement Rate Filing

Project Name/Number: Meicare Supplement Rates/07g GI Pre/Post

#### **Rate Information**

Rate data applies to filing.

Filing Method: SERFF
Rate Change Type: Neutral

Overall Percentage of Last Rate Revision: 0.000%

Effective Date of Last Rate Revision: 08/01/2012

Filing Method of Last Filing: SERFF

#### **Company Rate Information**

Company	Overall % Indicated	Overall % Rate	Written Premium Change for	# of Policy Holders Affected	Written Premium for	Maximum % Change	Minimum % Change
Name:	Change:	Impact:	this Program:	for this Program:	this Program:	(where req'd):	(where req'd):
Transamerica Life Insurance Company	0.000%	0.000%	\$0	11	\$18,919	0.000%	0.000%

State: District of Columbia Filing Company: Transamerica Life Insurance Company

TOI/Sub-TOI: MS08G Group Medicare Supplement - Standard Plans 2010/MS08G.012 Multi-Plan 2010

Product Name: 2013 Annual Transamerica Life Insurance Company Standard Group (GI) Pre & Post MIPPA Medicare Supplement Rate Filing

Project Name/Number: Meicare Supplement Rates/07g GI Pre/Post

#### Rate/Rule Schedule

State: District of Columbia Filing Company: Transamerica Life Insurance Company

TOI/Sub-TOI: MS08G Group Medicare Supplement - Standard Plans 2010/MS08G.012 Multi-Plan 2010

Product Name: 2013 Annual Transamerica Life Insurance Company Standard Group (GI) Pre & Post MIPPA Medicare Supplement Rate Filing

Project Name/Number: Meicare Supplement Rates/07g GI Pre/Post

Item No.	Schedule Item Status	Document Name	Affected Form Numbers (Separated with commas)	Rate Action	Rate Action Information	Attachments
1		EXHIBIT A	MS5000GPT-F	Revised	Previous State Filing Number:	exhibita_p.pdf,
					Percent Rate Change Request:	
2		EXHIBIT A	MS9000GPT-A	Revised	Previous State Filing Number:	
					Percent Rate Change Request:	
3		EXHIBIT A	MS9000GPT-B	Revised	Previous State Filing Number:	
					Percent Rate Change Request:	
4		EXHIBIT A	MS9000GPT-C	Revised	Previous State Filing Number:	
					Percent Rate Change Request:	
5		EXHIBIT A	MS9000GPT-D	Revised	Previous State Filing Number:	
					Percent Rate Change Request:	
6		EXHIBIT A	MS9000GPT-F	Revised	Previous State Filing Number:	
					Percent Rate Change Request:	
7		EXHIBIT A	MS9000GPT-G	Revised	Previous State Filing Number:	
					Percent Rate Change Request:	
8		EXHIBIT A	MS9000GPT-K	Revised	Previous State Filing Number:	
					Percent Rate Change Request:	

State: District of Columbia Filing Company: Transamerica Life Insurance Company

TOI/Sub-TOI: MS08G Group Medicare Supplement - Standard Plans 2010/MS08G.012 Multi-Plan 2010

Product Name: 2013 Annual Transamerica Life Insurance Company Standard Group (GI) Pre & Post MIPPA Medicare Supplement Rate Filing

Project Name/Number: Meicare Supplement Rates/07g GI Pre/Post

9	EXHIBIT A	MS9000GPT-L	Revised	Previous State Filing Number:	
				Percent Rate Change Request:	
10	EXHIBIT A	MS9000GPT-M	Revised	Previous State Filing Number:	
				Percent Rate Change Request:	
11	EXHIBIT A	MS9000GPT-N	Revised	Previous State Filing Number:	
				Percent Rate Change Request:	

### Exhibit A Transamerica Life Insurance Company Policy Form Series: MS5000GPT

Mass Marketed Standard Group Medicare Supplement Premium Rates AMA Business Issued Prior To 06/01/2010 District of Columbia

#### **Current Monthly Premium Rates**

Issue Age	Plan F
65	152
66	162
67	170
68	175
69	180
70	190
71	199
72	207
73	217
74	228
75	238
76	253
77	261
78	276
79	290
80	311
81	324
82	342
83	359
84 - 89	376
90 & Up	376

#### **Proposed Rate Change**

	Plan F
All Ages	0.0%

#### **Proposed Monthly Premium Rates**

Issue Age	Plan F
65	152
66	162
67	170
68	175
69	180
70	190
71	199
72	207
73	217
74	228
75	238
76	253
77	261
78	276
79	290
80	311
81	324
82	342
83	359
84 - 89	376
90 & Up	376

	Annual	Semi-Annual	Quarterly	Monthly	<b>Auto-Monthly</b>
Modal Factors	11.000	5.760	3.000	1.000	0.920

### Exhibit A Transamerica Life Insurance Company Policy Form Series: MS9000GPT

#### Mass Marketed Standard Group Medicare Supplement Premium Rates AMA Business District of Columbia

#### **Current Monthly Premium Rates**

Issue Age	PlanA-2010	PlanB-2010	PlanC-2010	PlanD-2010	PlanF-2010	PlanG-2010	PlanK-2010	PlanL-2010	PlanM-2010	PlanN-2010
65	80	107	127	117	128	115	59	87	107	101
66	86	114	135	124	136	123	62	93	114	107
67	91	120	144	134	143	130	66	97	120	113
68	95	124	149	137	147	134	68	100	123	116
69	97	127	154	141	152	138	69	103	127	119
70	103	135	161	150	160	149	73	109	134	126
71	108	142	168	157	168	155	77	114	140	132
72	112	147	175	164	174	161	80	119	146	137
73	118	155	184	171	183	170	84	124	153	144
74	124	162	193	180	192	178	88	131	161	151
75	133	170	202	184	200	183	92	136	168	158
76	141	180	215	195	213	195	98	145	178	168
77	146	187	223	202	220	201	101	149	184	173
78	155	197	235	213	233	212	106	158	195	183
79	163	208	248	225	244	224	112	166	204	192
80	172	220	262	240	262	238	120	178	219	206
81	180	229	273	251	273	249	125	186	228	215
82	189	242	287	264	288	262	132	196	241	227
83	199	254	302	278	302	274	138	206	253	238
84 - 89	209	265	316	291	317	288	145	215	265	249
90 & Up	209	265	316	291	317	288	145	215	265	249

#### **Proposed Rate Change**

	PlanA-2010	PlanB-2010	PlanC-2010	PlanD-2010	PlanF-2010	PlanG-2010	PlanK-2010	PlanL-2010	PlanM-2010	PlanN-2010
All Ag	s 0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

#### **Proposed Monthly Premium Rates**

Issue Age	PlanA-2010	PlanB-2010	PlanC-2010	PlanD-2010	PlanF-2010	PlanG-2010	PlanK-2010	PlanL-2010	PlanM-2010	PlanN-2010
65	80	107	127	117	128	115	59	87	107	101
66	86	114	135	124	136	123	62	93	114	107
67	91	120	144	134	143	130	66	97	120	113
68	95	124	149	137	147	134	68	100	123	116
69	97	127	154	141	152	138	69	103	127	119
70	103	135	161	150	160	149	73	109	134	126
71	108	142	168	157	168	155	77	114	140	132
72	112	147	175	164	174	161	80	119	146	137
73	118	155	184	171	183	170	84	124	153	144
74	124	162	193	180	192	178	88	131	161	151
75	133	170	202	184	200	183	92	136	168	158
76	141	180	215	195	213	195	98	145	178	168
77	146	187	223	202	220	201	101	149	184	173
78	155	197	235	213	233	212	106	158	195	183
79	163	208	248	225	244	224	112	166	204	192
80	172	220	262	240	262	238	120	178	219	206
81	180	229	273	251	273	249	125	186	228	215
82	189	242	287	264	288	262	132	196	241	227
83	199	254	302	278	302	274	138	206	253	238
84 - 89	209	265	316	291	317	288	145	215	265	249
90 & Up	209	265	316	291	317	288	145	215	265	249

	Annual	Semi-Annual	Quarterly	Monthly	<b>Auto-Monthly</b>
Modal Factors	11.760	5.940	3.000	1.000	0.980

04/2013 Note: Plans with no rates on file are noted with N/A.

State: District of Columbia Filing Company: Transamerica Life Insurance Company

TOI/Sub-TOI: MS08G Group Medicare Supplement - Standard Plans 2010/MS08G.012 Multi-Plan 2010

Product Name: 2013 Annual Transamerica Life Insurance Company Standard Group (GI) Pre & Post MIPPA Medicare Supplement Rate Filing

Project Name/Number: Meicare Supplement Rates/07g GI Pre/Post

#### **Supporting Document Schedules**

Satisfied - Item:	Cover Letter All Filings
Comments:	
Attachment(s):	cover.pdf
Item Status:	
Status Date:	
Bypassed - Item:	Certificate of Authority to File
Bypass Reason:	N/A to this filing
Attachment(s):	
Item Status:	
Status Date:	
Satisfied - Item:	Actuarial Memorandum
Comments:	
Attachment(s):	actmemo_w supporting docs.pdf
Item Status:	
Status Date:	
Satisfied - Item:	Actuarial Justification
Comments:	Information can be found in the Actuarial Memorandum with supporting doc.
Attachment(s):	
Item Status:	
Status Date:	
Bypassed - Item:	District of Columbia and Countrywide Loss Ratio Analysis (P&C)
Bypass Reason:	N/A to this filing
Attachment(s):	
Item Status:	
Status Date:	
Bypassed - Item:	District of Columbia and Countrywide Experience for the Last 5 Years (P&C)

SERFF Tracking #:	AEGC-128995060	State Tracking #:		Company Tracking #:	2024 & 2095	
State:	District of Columb	bia	Filing Company:	Transamerica Life	Insurance Company	
TOI/Sub-TOI:	MS08G Group M	edicare Supplement - Standard Pla	ans 2010/MS08G.012 Multi-Plan 2010			
Product Name:	2013 Annual Trai	nsamerica Life Insurance Company	y Standard Group (GI) Pre & Post MIPF	PA Medicare Supplement Rat	e Filing	
Project Name/Number:	Meicare Supplem	nent Rates/07g GI Pre/Post				
Bypass Reason:	N	/A to this filing				
Attachment(s):						
Item Status:						
Status Date:						
Bypassed - Item:	Ac	ctuarial Memorandum and C	Certifications			
Bypass Reason:	N	/A to this filing				
Attachment(s):						
Item Status:						
Status Date:						
Bypassed - Item:	Uı	nified Rate Review Template	e			
Bypass Reason:	N	/A to this filing				
Attachment(s):						
Item Status:						
Status Date:						
Satisfied - Item:	Li	fe Accident & Health Transn	mittal			
Comments:						
Attachment(s):	ur	niform_transmittal.pdf				
Item Status:						
Status Date:						

### Transamerica Life Insurance Company Actuarial Administrative Office

100 Light Street Baltimore, MD 21202-2559 Telephone: 800-233-4624 Fax: 410-209-5910

Email: msapprovals@aegonusa.com

April 22, 2013

Ms. Monica Myers Health Rate Filings Department of Insurance and Securities Regulation 810 1st Street, N.E., Suite 701 Washington, District of Columbia 20002

Attention: Life and Health Division

**RE:** Transamerica Life Insurance Company: Medicare Supplement Rate Filing for Standard Group Medicare Supplement

**NAIC#**: 468-86231 **FEIN#**: 39-0989781

UNIFORM MATRIX TOI DESCRIPTION: MS05G Group Medicare Supplement - Standard Plans

UNIFORM MATRIX SUB TOI: MS05G

FILING NUMBER #: 2024 & 2095

#### **POLICY FORM NUMBER(s):**

MS5000GPT-F	MS9000GPT-A	MS9000GPT-B
MS9000GPT-C	MS9000GPT-D	MS9000GPT-F
MS9000GPT-G	MS9000GPT-K	MS9000GPT-L
MCCOCOCOTT M	MCCOCCOT N	

MS9000GPT-N MS9000GPT-N

#### Dear Ms. Myers:

Enclosed is our rate submission for the guaranteed issue MIPPA plans (MS9000 Series) and the pre-MIPPA plans from which the rates were derived (MS5000 Series). Both of these form series are sold exclusively to the American Medical Association. Other business in Transamerica which was assumed from Life Investors (MS4100 Series) and Academy Life (833-0115-7/92) is being filed separately.

This rate revision would be effective the first day of the month following 90 days from the effective date of the approval. Since the pre-MIPPA plans are a closed block of business, we have excluded all pre-MIPPA plans that did not have any lives inforce for the last two years.

To aid in the rate review process, the actuarial memorandum is in line with the rate revision filing format recommended in the NAIC Medicare Supplement Model Regulations Compliance Manual.

Enclosed to complete this submission are:

- Actuarial Memorandum with Exhibit A
- Actual to Expected Analysis
- Projection Exhibit

Should you have any questions or concerns, please feel free to call me at 800-233-4624 extension 5236 or our Actuary, Stephen Baloga at extension 5226. For your convenience you can email us at msapprovals@aegonusa.com. If you prefer, our fax number is 410-209-5910.

Sincerely,

Teri Schaffer,

Actuarial Administrative Supervisor

#### **Purpose and Scope of Filing**

This is our annual rate filing for the guaranteed issue MIPPA plans (MS9000 Series) and the pre-MIPPA plans from which the rates were derived (MS5000 Series). Both of these form series are sold exclusively to the American Medical Association. Other business in Transamerica which was assumed from Life Investors (MS4100 Series) and Academy Life (833-0115-7/92) is being filed separately. These plans are a closed block of business. They were sold to members of various associations in addition to the American Medical Association.

#### **State Rate Revision**

All Plans	
0%	

#### **General Description**

- Policy Form Number(s): MS5000GPT-F
- Benefits: These policies offer coverage of Medicare approved benefits under the NAIC Medicare Supplement Insurance Standard Model Act.
- Renewal Provision: Guaranteed Renewable
- Marketing Method: Mass Marketed
- Underwriting Method: This is a closed block of business.
- Pre-Ex Condition: No new business is being issued.
- Issue Age Limits: These policy forms were issued to applicants age 65 and over who were eligible for Medicare.
- Premium Basis: All premiums are based on an issue age basis.
- Domiciliary Status: The rates for this policy form in our domiciliary state of Iowa are pending.

#### **Other**

These policy forms represent a closed block of business.

Modal Factors:

Mode	Factor
Annual	11.000
Semi-Annual	5.760
Quarterly	3.000
Monthly	1.000
Auto-Monthly	0.920

#### Rate Methodology / Assumptions

To determine the rates proposed for this year's filing, we assumed a trend rate of 6.2% for all plans. Later this year, we will start administering Part A claims electronically. To account for an expected increase in claims as a result of this change, we incorporated an additional 1.5% into our trend assumption.

We then examined our experience using 2012 premiums collected and claims paid through February 28, 2013, as of December 31, 2012. As the data is not yet credible on a state or plan basis, we pooled all experience together at a national level, combining all plans. As a result of this analysis, we will not be asking for any rate changes on either block in 2013.

#### **Other Assumptions**

Compensation: A maximum of 7% level as a percent of original premium.

Lapse Rates: Year 1 - 15%, Renewal Years - 10%

Mortality/Morbidity: Claim data was developed from actual company experience. This data was supplemented by trend information

from Milliman USA.

Interest: Assumed rate of 5.0%

Expense: Maintenance - 9.5%

#### **Rates and Rating Factors**

Please refer to Exhibit A for both the current and proposed rate schedules. This rate revision would be effective the first day of the month following 90 days from the effective date of the approval.

#### **Rate History**

The rate increases implemented in your state since inception, are as follows:

For Use In	Plan F
2008	0.00%
2009	0.00%
2012	0.00%

#### **Estimated Average Annual Premium Rate/In Force Policy Counts**

The estimated new business average premium and the total number of lives covered, for your state, as well as the nationwide number of lives covered, as of January 31, 2013 is as follows:

Form Number	Plan Name	Average Annual	State Number of	Nationwide Number of
		Premium	Lives	Lives
MS5000GPT-F	Plan F	2,632	2	571
Total Lives			2	571

#### **Historical Earned Premium and Incurred Claims**

Historical earned premiums and incurred claims, along with expected earned premiums and incurred claims are presented in the enclosed Projection Exhibit. Durational experience is presented in the enclosed Actual to Expected Analysis. The Historical experience illustrated is from the MIPPA plans (MS9000 Series) and the pre-MIPPA plans from which the rates were derived (MS5000 Series).

#### **Loss Ratio Projection**

We expect the ratio of the present value of all future benefits to the present value of all future premiums to be 75.0% this year and all future years.

Since there are a total of 2 insureds in your state, claim experience is not credible. As a result, our experience adjustments are based on nationwide experience.

We have adjusted our Nationwide data on the Projection Exhibit to reflect the increases that have not yet been implemented. This is what is meant by the term Current Rate Level (CRL). A separate section on the projection has been added to show this adjustment.

#### **Actuarial Certification**

I certify to the best of my knowledge and judgment, the following are true with respect to this Medicare Supplement rate filing:

- the assumptions present my best judgment as to the expected value for each assumption and are consistent with Transamerica's business plan at the time of the filing;
- the anticipated lifetime loss ratio, future loss ratios, and third year loss ratios all equal or exceed the applicable ratio;
- the filed rates maintain the proper relationship between policies which had different rating methodologies;
- the filing was prepared based on current standards of practice as promulgated by the Actuarial Standards Board;
- the filing is in compliance with the applicable laws and regulations in the state; and

- the rates are reasonable in relationship to the benefits.

Stephen Baloga, A.S.A., M.A.A.A.

Assistant Vice President and Actuary

Fephu M. Baloge, ASA

100 Light Street

Baltimore, MD 21202-2559

800-233-4624

#### **Transamerica Life Insurance Company Historical Earned Premium and Incurred Claims Standard Group Medicare Supplement**

**Policy Form Series: MS5000GPT** 

Plan F - District of Columbia Experience Exhibit

Calendar Year	Earned Premium	Incurred Claims	Loss Ratio
2009	1,263	78	6.1%
2010	4,575	2,900	63.4%
2011	4,705	1,877	39.9%
2012	4,705	1,022	21.7%
Total Plan	15,249	5,877	38.5%

Plan F - Nationwide Experience Exhibit

Calendar Year	Earned Premium	Incurred Claims	Loss Ratio
2009	262,046	140,521	53.6%
2010	1,096,087	627,656	57.3%
2011	1,164,023	677,527	58.2%
2012	1,157,015	653,179	56.5%
Total Plan	3,679,171	2,098,884	57.0%

# Transamerica Life Insurance Company Historical Earned Premium and Incurred Claims Standard Group Medicare Supplement Policy Form Series: MS5000GPT

Total All Plans - District of Columbia Experience Exhibit

Calendar Year	Earned Premium	Incurred Claims	Loss Ratio
2009	1,263	78	6.1%
2010	4,575	2,900	63.4%
2011	4,705	1,877	39.9%
2012	4,705	1,022	21.7%
Total	15,249	5,877	38.5%

#### Total All Plans - Nationwide Experience Exhibit

Calendar Year	Earned Premium	Incurred Claims	Loss Ratio
2009	262,046	140,521	53.6%
2010	1,096,087	627,656	57.3%
2011	1,164,023	677,527	58.2%
2012	1,157,015	653,179	56.5%
Total	3,679,171	2,098,884	57.0%

#### Purpose and Scope of Filing

This is our annual rate filing for the guaranteed issue MIPPA plans (MS9000 Series) and the pre-MIPPA plans from which the rates were derived (MS5000 Series). Both of these form series are sold exclusively to the American Medical Association. Other business in Transamerica which was assumed from Life Investors (MS4100 Series) and Academy Life (833-0115-7/92) is being filed separately. These plans are a closed block of business. They were sold to members of various associations in addition to the American Medical Association.

#### **State Rate Revision**

All Plans
0%

#### **General Description**

• Policy Form Number(s):

 MS9000GPT-A
 MS9000GPT-B
 MS9000GPT-C

 MS9000GPT-D
 MS9000GPT-F
 MS9000GPT-G

 MS9000GPT-K
 MS9000GPT-L
 MS9000GPT-M

 MS9000GPT-N
 MS9000GPT-M
 MS9000GPT-M

- Benefits: Transamerica's Policies offer coverage of Medicare approved benefits under The Medicare Improvement for Patient and Providers Act of 2008 (MIPPA).
- Renewal Provision: Guaranteed Renewable
- Marketing Method: Mass Marketed
- Underwriting Criteria: Guaranteed Issue
- Pre-Ex Condition: Six month pre-existing condition exclusion
- Issue Age Limits: Applicants age 65 and over who are eligible for Medicare.
- Premium Basis: All premiums are based on an issue age basis.
- Domiciliary Status: The rates for this policy form in our domiciliary state of Iowa are pending.

#### Other

These policy forms represent an open block of business, with business effective 6/1/2010 and later.

Spouse Discount: Upon both husband wife obtaining coverage, a spouse discount of 5% will apply to both individuals. Once applied, this will continue throughout the lifetime of each insured.

#### Modal Factors:

Mode	Factor
Annual	11.760
Semi-Annual	5.940
Quarterly	3.000
Monthly	1.000
Auto-Monthly	0.980

#### Rate Methodology / Assumptions

To determine the rates proposed for this year's filing, we assumed a trend rate of 6.2% for all plans. Later this year, we will start administering Part A claims electronically. To account for an expected increase in claims as a result of this change, we incorporated an additional 1.5% into our trend assumption.

We then examined our experience using 2012 premiums collected and claims paid through February 28, 2013, as of December 31, 2012. As the data is not yet credible on a state or plan basis, we pooled all experience together at a national level, combining all plans. As a result of this analysis, we will not be asking for any rate changes on either block in 2013.

#### **Other Assumptions**

Compensation: A) 7% of original premium in all years B) 9% of current premium first year, 4.5% in all renewal years.

Lapse Rates: Year 1 - 15%, Renewal Years - 10%

Mortality/Morbidity: Claim data was developed using a variety of sources: a) company experience on our current standard group forms, b) Medicare Payment Data provided by CMS and c) trend information provided from Milliman USA.

Interest: Assumed rate of 5.0%

Expense: Maintenance - 9.5% Acquisition - 2.0% Marketing - 2.0%

#### **Rates and Rating Factors**

Please refer to Exhibit A for both the current and proposed rate schedules. This rate revision would be effective the first day of the month following 90 days from the effective date of the approval. As required in your state, rate increases will not be implemented any sooner than 12 months from the previous effective date.

#### **Rate History**

The rate increases implemented in your state since inception, are as follows:

For Use In	PlanA- 2010	PlanB- 2010	PlanC- 2010	PlanD- 2010	PlanF- 2010	PlanG- 2010	PlanK- 2010	PlanL- 2010	PlanM- 2010	PlanN- 2010
2010	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
2012	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

#### **Estimated Average Annual Premium Rate/In Force Policy Counts**

The estimated new business average premium and the total number of lives covered, for your state, as well as the nationwide number of lives covered, as of January 31, 2013 is as follows:

Form Number	Plan Name	Average Annual Premium	State Number of Lives	Nationwide Number of Lives
MS9000GPT-A	PlanA-2010	1,167	0	39
MS9000GPT-B	PlanB-2010	1,527	0	8
MS9000GPT-C	PlanC-2010	1,846	0	149
MS9000GPT-D	PlanD-2010	1,697	0	8
MS9000GPT-F	PlanF-2010	1,820	9	1,913
MS9000GPT-G	PlanG-2010	1,655	0	13
MS9000GPT-K	PlanK-2010	833	0	8
MS9000GPT-L	PlanL-2010	1,237	0	0
MS9000GPT-M	PlanM-2010	1,523	0	0
MS9000GPT-N	PlanN-2010	1,432	0	23
Total Lives			9	2,161

#### **Historical Earned Premium and Incurred Claims**

Historical earned premiums and incurred claims, along with expected earned premiums and incurred claims are presented in the enclosed Projection Exhibit. Durational experience is presented in the enclosed Actual to Expected Analysis. The Historical experience illustrated is from the MIPPA plans (MS9000 Series) and the pre-MIPPA plans from which the rates were derived (MS5000 Series).

#### **Loss Ratio Projection**

We expect the ratio of the present value of all future benefits to the present value of all future premiums to be 75.0% this year and all future years.

Since there are a total of 9 insureds in your state, claim experience is not credible. As a result, our experience adjustments are based on nationwide experience.

We have adjusted our Nationwide data on the Projection Exhibit to reflect the increases that have not yet been implemented. This is what is meant by the term Current Rate Level (CRL). A separate section on the projection has been added to show this adjustment.

#### **Actuarial Certification**

I certify to the best of my knowledge and judgment, the following are true with respect to this Medicare Supplement rate filing:

- the assumptions present my best judgment as to the expected value for each assumption and are consistent with Transamerica's business plan at the time of the filing;
- the anticipated lifetime loss ratio, future loss ratios, and third year loss ratios all equal or exceed the applicable ratio;
- the filed rates maintain the proper relationship between policies which had different rating methodologies;
- the filing was prepared based on current standards of practice as promulgated by the Actuarial Standards Board;
- the filing is in compliance with the applicable laws and regulations in the state; and

- the rates are reasonable in relationship to the benefits.

Stephen Baloga, A.S.A., M.A.A.A.

Assistant Vice President and Actuary

Fephu M. Baloge, ASA

100 Light Street

Baltimore, MD 21202-2559

800-233-4624

## Transamerica Life Insurance Company Historical Earned Premium and Incurred Claims Standard Group Medicare Supplement Policy Form Series: MS9000GPT

PlanA-2010 - District of Columbia Experience Exhibit

### Calendar YearEarned PremiumIncurred ClaimsLoss Ratio2010000.00%

Culcilani i cui	Lainea I i cimam	Incurred Cidinis	LIOSS ILLIO
2010	0	0	0.00%
2011	0	0	0.00%
2012	0	0	0.00%
Total Plan	0	0	0.0%

#### PlanA-2010 - Nationwide Experience Exhibit

Calendar Year	Earned Premium	Incurred Claims	Loss Ratio
2010	5,926	1,034	17.4%
2011	33,911	14,610	43.1%
2012	58,055	20,092	34.6%
Total Plan	97,893	35,735	36.5%

#### Transamerica Life Insurance Company Historical Earned Premium and Incurred Claims Standard Group Medicare Supplement

**Policy Form Series: MS9000GPT** 

PlanB-2010 - District of Columbia Experience Exhibit

Calendar Year	Earned Premium	Incurred Claims	Loss Ratio
2010	0	0	0.00%
2011	0	0	0.00%
2012	0	0	0.00%
Total Plan	0	0	0.0%

#### PlanB-2010 - Nationwide Experience Exhibit

Calendar Year	Earned Premium	Incurred Claims	Loss Ratio
2010	1,263	87	6.9%
2011	3,801	889	23.4%
2012	12,969	4,375	33.7%
Total Plan	18,032	5,351	29.7%

## Transamerica Life Insurance Company Historical Earned Premium and Incurred Claims Standard Group Medicare Supplement

**Policy Form Series: MS9000GPT** 

#### PlanC-2010 - District of Columbia Experience Exhibit

Calendar Year	Earned Premium	Incurred Claims	Loss Ratio
2010	0	0	0.00%
2011	0	0	0.00%
2012	0	0	0.00%
Total Plan	0	0	0.0%

#### PlanC-2010 - Nationwide Experience Exhibit

Calendar Year	Earned Premium	Incurred Claims	Loss Ratio
2010	16,925	11,554	68.3%
2011	139,502	61,114	43.8%
2012	293,441	166,158	56.6%
Total Plan	449,869	238,826	53.1%

#### **Transamerica Life Insurance Company Historical Earned Premium and Incurred Claims Standard Group Medicare Supplement**

**Policy Form Series: MS9000GPT** 

PlanD-2010 - District of Columbia Experience Exhibit

Calendar Year	Earned Premium	Incurred Claims	Loss Ratio
2010	0	0	0.00%
2011	0	0	0.00%
2012	0	0	0.00%
Total Plan	0	0	0.0%

#### PlanD-2010 - Nationwide Experience Exhibit

Calendar Year	Earned Premium	Incurred Claims	Loss Ratio
2010	0	0	0.00%
2011	3,182	512	16.1%
2012	16,501	6,101	37.0%
Total Plan	19,684	6,613	33.6%

#### **Transamerica Life Insurance Company Historical Earned Premium and Incurred Claims Standard Group Medicare Supplement**

**Policy Form Series: MS9000GPT** 

PlanF-2010 - District of Columbia Experience Exhibit

Calendar Year	Earned Premium	Incurred Claims	Loss Ratio
2010	0	0	0.00%
2011	9,769	3,296	33.7%
2012	14,214	7,045	49.6%
Total Plan	23,983	10,341	43.1%

#### PlanF-2010 - Nationwide Experience Exhibit

Calendar Year	Earned Premium	Incurred Claims	Loss Ratio
2010	124,769	76,370	61.2%
2011	1,560,049	876,415	56.2%
2012	3,405,780	2,024,803	59.5%
Total Plan	5,090,599	2,977,588	58.5%

# Transamerica Life Insurance Company Historical Earned Premium and Incurred Claims Standard Group Medicare Supplement Policy Form Series: MS9000GPT

#### PlanG-2010 - District of Columbia Experience Exhibit

Calendar Year	Earned Premium	Incurred Claims	Loss Ratio
2010	0	0	0.00%
2011	0	0	0.00%
2012	0	0	0.00%
Total Plan	0	0	0.0%

#### PlanG-2010 - Nationwide Experience Exhibit

Calendar Year	Earned Premium	Incurred Claims	Loss Ratio
2010	2,921	313	10.7%
2011	18,442	6,146	33.3%
2012	27,897	21,944	78.7%
Total Plan	49,259	28,403	57.7%

# Transamerica Life Insurance Company Historical Earned Premium and Incurred Claims Standard Group Medicare Supplement Policy Form Series: MS9000GPT

PlanK-2010 - District of Columbia Experience Exhibit

Calendar Year	Earned Premium	Incurred Claims	Loss Ratio
2010	0	0	0.00%
2011	0	0	0.00%
2012	0	0	0.00%
Total Plan	0	0	0.0%

#### PlanK-2010 - Nationwide Experience Exhibit

Calendar Year	Earned Premium	Incurred Claims	Loss Ratio
2010	0	0	0.00%
2011	1,901	7	0.4%
2012	6,248	753	12.1%
Total Plan	8,149	760	9.3%

## Transamerica Life Insurance Company Historical Earned Premium and Incurred Claims Standard Group Medicare Supplement

**Policy Form Series: MS9000GPT** 

#### PlanL-2010 - District of Columbia Experience Exhibit

Calendar Year	Earned Premium	Incurred Claims	Loss Ratio
2010	0	0	0.00%
2011	0	0	0.00%
2012	0	0	0.00%
Total Plan	0	0	0.0%

#### PlanL-2010 - Nationwide Experience Exhibit

Calendar Year	Earned Premium	Incurred Claims	Loss Ratio
2010	0	0	0.00%
2011	0	0	0.00%
2012	0	0	0.00%
Total Plan	0	0	0.0%

# Transamerica Life Insurance Company Historical Earned Premium and Incurred Claims Standard Group Medicare Supplement Policy Form Series: MS9000GPT

PlanM-2010 - District of Columbia Experience Exhibit

Calendar Year	Earned Premium	Incurred Claims	Loss Ratio
2010	0	0	0.00%
2011	0	0	0.00%
2012	0	0	0.00%
Total Plan	0	0	0.0%

#### PlanM-2010 - Nationwide Experience Exhibit

Calendar Year	Earned Premium	Incurred Claims	Loss Ratio
2010	0	0	0.00%
2011	0	0	0.00%
2012	0	0	0.00%
Total Plan	0	0	0.0%

#### Transamerica Life Insurance Company Historical Earned Premium and Incurred Claims Standard Group Medicare Supplement

**Policy Form Series: MS9000GPT** 

PlanN-2010 - District of Columbia Experience Exhibit

Calendar Year	Earned Premium	Incurred Claims	Loss Ratio
2010	0	0	0.00%
2011	0	0	0.00%
2012	0	0	0.00%
Total Plan	0	0	0.0%

#### PlanN-2010 - Nationwide Experience Exhibit

Calendar Year	Earned Premium	Incurred Claims	Loss Ratio
2010	1,628	0	0.00%
2011	12,286	5,747	46.8%
2012	31,789	6,062	19.1%
Total Plan	45,703	11,809	25.8%

# Transamerica Life Insurance Company Historical Earned Premium and Incurred Claims Standard Group Medicare Supplement Policy Form Series: MS9000GPT

#### Total All Plans - District of Columbia Experience Exhibit

Calendar Year	Earned Premium	Incurred Claims	Loss Ratio
2010	0	0	0.0%
2011	9,769	3,296	33.7%
2012	14,214	7,045	49.6%
Total	23,983	10,341	43.1%

#### **Total All Plans - Nationwide Experience Exhibit**

Calendar Year	Earned Premium	Incurred Claims	Loss Ratio
2010	153,432	89,357	58.2%
2011	1,773,075	965,441	54.5%
2012	3,852,680	2,250,288	58.4%
Total	5,779,187	3,305,086	57.2%

#### Nationwide Experience Projection

Transamerica Life Insurance Company Group, Standardized Medicare Supplement (Form MS5000, MS9000)

Plan(s): ALL

Assumptions:	2013	2014	2015+
Requested Rate Increase:	0.00%	4.00%	2.00%
Aging Factor:	0.00%	0.00%	0.00%
Premium Trend Rate:	0.00%	4.00%	2.00%
Claims Trend Increase:	6.20%	4.00%	2.00%
Aging Factor:	2.00%	2.00%	2.00%
Claims Trend Factor:	8.32%	6.08%	4.04%

2013	2014	2015+
8.00%	8.00%	8.00%
0.00%	0.00%	0.00%
0.00%	0.00%	0.00%
	8.00%	8.00% 8.00% 0.00% 0.00%

Current Rate Level Factors	2011	2012
CRL Premium Factor:	-0.01%	0.00%

CRL Claims Trend Increase:	6.20%	0.00%
CRL Claims Adverse Selection:	0.00%	0.00%
(Total) CRL Claims Factor:	6.20%	0.00%

Interest rate:	5.00%

	Past Experie	ence	
Calendar	Earned	Incurred	Loss
Year	Premium	Claims	Ratio
1992	0	0	0.0%
1993	0	0	0.0%
1994	0	0	0.0%
1995	0	0	0.0%
1996	0	0	0.0%
1997	0	0	0.0%
1998	0	0	0.0%
1999	0	0	0.0%
2000	0	0	0.0%
2001	0	0	0.0%
2002	0	0	0.0%
2003	0	0	0.0%
2004	0	0	0.0%
2005	0	0	0.0%
2006	0	0	0.0%
2007	0	0	0.0%
2008	0	0	0.0%
2009	413,879	219,922	53.1%
2010	1,849,607	1,013,016	54.8%
2011	3,541,170	1,928,423	54.5%
2012	5,606,325	3,157,168	56.3%

	Refunds	
		0
		0
0 0 0 0 0 0 0 0 0		0
0 0 0 0 0 0 0 0		0
0 0 0 0 0 0 0		0
0 0 0 0 0 0 0		0
0 0 0 0 0 0		0
0 0 0 0 0		0
0 0 0 0		0
0 0 0 0		0
0 0 0		0
0		
0		0
0 0 0		0
0 0		0
0		0
		0

 Total
 11,410,982
 6,318,530
 55.4%

 Total w/interest
 11,842,862
 6,553,450
 55.3%

Experience restated at the current rate level (CRL)

Projected

2020

2011	3,540,959	2,047,986	57.8%
2012	5,606,143	3,157,168	56.3%

Without Rate Increase

2,153,953

70.4%

Calendar	Earned	Incurred	Loss
Year	Premium	Claims	Ratio
2013	4,682,659	2,870,026	61.3%
2014	4,480,368	2,800,962	62.5%
2015	4,204,378	2,680,991	63.8%
2016	3,945,388	2,566,159	65.0%
2017	3,702,352	2,456,245	66.3%
2018	3,474,287	2,351,039	67.7%
2019	3,260,271	2,250,339	69.0%

2021	2,870,977	2,061,695	71.8%
2022	2,694,125	1,973,388	73.2%
Projection Totals			
Nondiscounted	36,374,244	24,164,795	66.4%
Discounted	28,787,117	18,977,582	65.9%

3,059,438

Discounted	28,787,117	18,977,582	65.9%
Lifetime Totals			
Nondiscounted	47,785,226	30,483,325	63.8%
Discounted	40,629,979	25,531,032	62.8%

For projecting the 2013 experience, a 25.0% weight is applied to the Year 2011 , and a 75.0% weight is applied to the Year 2012 .

With Rate Increase			
Earned	Incurred	Loss	
Premium	Claims	Ratio	
4,682,659	2,870,026	61.3%	
4,480,368	2,800,962	62.5%	
4,204,378	2,680,991	63.8%	
3,945,388	2,566,159	65.0%	
3,702,352	2,456,245	66.3%	
3,474,287	2,351,039	67.7%	
3,260,271	2,250,339	69.0%	
3,059,438	2,153,953	70.4%	
2,870,977	2,061,695	71.8%	
2,694,125	1,973,388	73.2%	

	36,374,244	24,164,795	66.4%
	28,787,117	18,977,582	65.9%
ļ			
	47 785 226	30 483 325	63.8%

47,785,226	30,483,325	63.8%
40,629,979	25,531,032	62.8%

#### Nationwide

#### Transamerica Life Insurance Company Standardized Group Medicare Supplement Actual to Expected Analysis

#### All Plans

Calendar Year	Issue Year	Earned Premium	Incurred Claims	Actual Loss Ratio	Expected Loss Ratio	Actual to Expected
2009	2009	413,879	219,922	53.1%	64.0%	83.0%
	Total	413,879	219,922	53.1%	64.0%	83.0%
2010	2009	951,091	545,305	57.3%	69.5%	82.5%
	2010	898,516	467,711	52.1%	63.9%	81.4%
	Total	1,849,607	1,013,016	54.8%	66.8%	82.0%
2011	2009	958,769	540,879	56.4%	75.0%	75.2%
	2010	1,343,565	680,498	50.6%	69.0%	73.4%
	2011	1,238,836	707,047	57.1%	63.6%	89.7%
	Total	3,541,170	1,928,423	54.5%	68.8%	79.2%
2012	2009	953,293	492,994	51.7%	76.0%	68.0%
	2010	1,298,515	678,360	52.2%	74.3%	70.3%
	2011	2,024,292	1,206,125	59.6%	68.5%	87.0%
	2012	1,330,225	779,689	58.6%	63.7%	92.0%
	Total	5,606,325	3,157,168	56.3%	70.0%	80.5%
Plan Total		11,410,982	6,318,530	55.4%	68.9%	80.4%

Life, Accident & Health, Annuity, Credit Transmittal Document **District of Columbia** Prepared for the State of **Department Use Only** 2. **State Tracking ID** Insurer **NAIC FEIN** 3. Domicile NAIC# State # **Insurer Name & Address** License Group # # Type Transamerica Life Insurance Company Iowa 468 86231 39-Accident 100 Light Street Baltimore, MD 21202-2559 0989781 & Health **Contact Name & Address** Telephone # Fax# E-mail Address 800-233-4624 ext. 5236 Teri Schaffer Actuarial Administrative Supervisor 410-209-5910 msapprovals@aegonusa.com 100 Light Street Baltimore, MD 21202-2559 File & Use ☐ Informational Review & Approval 5. **Requested Filing Mode** Combination (please explain): Other (please explain): \_ 2024 & 2091 **Company Tracking** 6. Number 7. New Submission Resubmission Previous file # [] Individual Franchise ☐ Small [X] Large ☐ Small and Large 8. Market Group Employer Blanket Discretionary Trust Other: 9. Type of Insurance MS05G Group Medicare Supplement - Standard Plans **Product Coding Matrix** 10. MS05G Filing Code FORMS
Policy ☐ Certificate Outline of Coverage Application/Enrollment Rider/Endorsement ☐ Advertising Schedule of Benefits Other Rates New Rate Revised Rate ☐ FILING OTHER THAN FORM OR RATE: 11. **Submitted Documents** Please explain: \_\_\_ SUPPORTING DOCUMENTATION Articles of Incorporation ☐ Third Party Authorization Trust Agreements Association Bylaws Certifications Statement of Variability Actuarial Memorandum

12. Filing Submission Date	April 22, 2013
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Other

	Eiling Eog	Amount	\$ 0.00	Check Date	,	
13.	Filing Fee (If required)	Retaliatory	[] Yes [X] No	Check Num	nber	
14.	Date of Domiciliary Approval	The rates f	or this policy form in or	ır domiciliary stat	te of Iowa are pending.	
15.	Filing Description:	•				
	2013 Annual Rate Filing for Standard Mass Marketed Medicare Supplement Policies:  Transamerica Life Insurance Company					
		110	insamerica Ene m	surance Comp	any	
	POLICY FORM #(s):					
	MS5000GPT-F					
	MS9000GPT-A MS9000GPT-B					
	MS9000GPT-C					
	MS9000GPT-D					
	MS9000GPT-F MS9000GPT-G					
	MS9000GPT-K					
	MS9000GPT-L MS9000GPT-M					
	MS9000GPT-N					
16	Contification (If wages	ond)				
16. I HE	Certification (If requin		applicable filing require	ements for this fili	ng, and the filing complies with all	
I HE	_	ve reviewed the		ements for this fili District of	ng, and the filing complies with all Columbia	
I HE	REBY CERTIFY that I ha	ve reviewed the				
I HE	CREBY CERTIFY that I hat cable statutory and regulators	ve reviewed the ry provisions for				
I HE appli	CREBY CERTIFY that I hat cable statutory and regulators	ve reviewed the ry provisions for	the state of	District of	Columbia	

18.	18. Rate Filing Attachment						
This	filing transmittal is part of company trac	king number	2024 & 2091				
This	filing corresponds to form filing company	tracking number					
Overall percentage rate impact for this filing			0.0%				
		Affected Form		Previous State Filing			
	Document Name	Numbers		Number			
	Description						
01	Actuarial Memorandum	MS5000GPTF	New				
U1		MS9000GPT-A. et al	Revised				
	Memorandum, rates, state and nationwide historical experience, actual to expected		Request + <u>0.0%</u> ☐ Other				
	analysis, loss ratio projections						
02	Life, Accident & Health Transmittal	MS5000GPTF	☐ New				
02	Document	MS9000GPT-A. et al	Revised				
		-	Request + <u>0.0%</u> ☐ Other				
	Pages 1 thru 3						
0.2			New				
03			Revised				
			Request +%%				
			Other				
04			Revised				
			Request + % %				
			Other				
05			☐ New				
		-	☐ Revised  Request +%%				
			Other				
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			Request +%%				
			Other				
07			Revised				
			Request +%%				
			Other				
08			☐ New ☐ Revised				
		-	Request +%%				
			Other				
09			☐ New				
-		-	Revised				
			Request +%%% Other				
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